



SaskTel 

Opportunity Profile
Chief Executive Officer

We're proud to be a part of Saskatchewan.
Everything we do is about connecting you to the
people and places you care about.

About SaskTel

<https://www.sasktel.com>

SaskTel is the leading Information and Communications Technology (ICT) provider in Saskatchewan, with over \$1.3 billion in annual revenue and approximately 1.4 million customer connections. SaskTel offers a wide range of ICT products and services including competitive voice, data and Internet services, wireless data services, maxTV services, data centre services, cloud-based services, security monitoring services, advertising services, and international software and consulting services. SaskTel and its wholly owned subsidiaries have a workforce of approximately 3,300 full-time equivalent employees (FTEs) making it one of Saskatchewan's largest employers. The company has been recognized with several awards including: Saskatchewan's Top Employers (2023), Canada's Best Diversity Employers (2023), Canada's Top Employers for Young People (2023), Forbes Canada's Best Employers (2022), <https://www.sasktel.com/about-us/company-info/vision-mission-and-values/awards-site>

SaskTel's vision is "Be the best at connecting people to their world" and its mission is "To provide the best customer experience through our superior networks, exceptional service, advanced solutions and applications." The company is committed to community and making Saskatchewan better by supporting non-profit organizations and investing in initiatives that positively impact the province. <https://www.sasktel.com/about-us/community>

SaskTel recognizes the important role we play in truth and reconciliation. We will continue to take responsible action and ignite change as we move forward with respect for the past and hope for the future. We are thrilled to be recognized as one of Canada's Best Diversity Employers for the thirteenth consecutive year.

100

YEARS OF BUSINESS
INNOVATION

40 + 6

SERVING CUSTOMERS
IN 40 COUNTRIES AND
6 CONTINENTS

400+

WESTERN CANADIAN
TECHNOLOGY
EXPERTS

6

CANADIAN DATA
CENTERS



The Role: Chief Executive Officer (CEO)

As the CEO you are the most senior executive at SaskTel. Reporting to the Board, you will provide strategic leadership, effective governance and management for SaskTel and its diverse holdings of approximately \$2 billion in assets, and in the delivery of high quality, reliable services to the people of Saskatchewan.

You will oversee the operations of the Corporation, develop management, allocate resources, and ensure controls to safeguard corporate assets. You will work closely with the SaskTel Board and your executive team to develop the SaskTel strategic plan, policies, and priorities, while also considering and aligning with the Crown Investment Corporation strategic plan and with applicable regulatory requirements.

To be considered for the role you have a proven track record of providing senior executive leadership in a relevant, growing, multi-location business and retail organization while communicating the corporate vision and direction of the Board throughout the company. You are innovative and driven to personal and team success and have demonstrated your ability to build an effective, entrepreneurial team, with a passion for exceeding financial targets and customer service expectations. You are a strategic relationship builder, developing key relationships with all key stakeholders, internally and externally, while embracing and advancing Indigenous engagement, diversity, equity and inclusion.

You embrace change, with the ability to adapt quickly and transition the organization where needed. You are a collaborative leader inspiring a talented team of competent senior executives. You have strong financial acumen, can manage budgets, reduce risks, effectively allocate resources, all the while enhancing the financial performance of the organization. You have uncompromising integrity, exemplified by consistent values of high ethical standards, honesty, teamwork, and commitment to excellence. You gladly understand and accept your accountability to the company's shareholder, customers and the public while strategically acting as the company's "face to the public."



Key Responsibilities

- In partnership with the Board of Directors and the Senior Management team, the CEO is accountable for establishing the strategic vision and direction for the Corporation and for its subsidiaries and the achievement of annual and long-term corporate objectives.
- Accountable for the overall management of the Corporation including overseeing the establishment of the strategic and annual business plans consistent with the vision, business objectives and shareholder interests.
- Leads and chairs the Executive Committee and ensures effective coordination and execution of their accountabilities. Establishes plans, policy and controls to safeguard all assets and ensure the proper execution of all business activities.
- Accountable for both the short- and long-term profitability and growth of the corporation and for delivering high quality, reliable services to the people of Saskatchewan.
- Implements an appropriate organizational structure to effectively manage the Corporation. Attracts, develops, retains, and motivates an effective Senior Management team capable of achieving the Corporate objectives and provides for appropriate succession planning.
- Works closely with the Board of Directors. Presents monthly, annual and special reports to the Board of Directors as required, ensuring the Board remains fully informed of all important activities pertaining to the Corporation.
- Accountable for ensuring that all business operations comply with legal, regulatory, and corporate standards.
- Accountable for understanding and managing national and international issues confronting the industry to ensure the Corporation is positioned to optimize profitability and market share.
- Serves as chief spokesperson for the Corporation, communicating effectively with all stakeholders. Maintains and enhances good corporate relations with all external groups including the shareholder, customers, media, suppliers, industry peers, financial community, government officials, and the general public.
- Accountable for promoting a productive and positive environment for all employees and for developing and nurturing a corporate culture which encourages teamwork, open and honest communications and excellence in performance.



The Person

- Relevant combination of education and/or experience.
- Extensive experience in a senior management role, with a broad business perspective and knowledge of the telecommunications industry, an excellent understanding of technological trends and developments and the global competitive environment.
- Demonstrated leadership skills in change management and business planning in a dynamic and ever-changing environment.
- A proven track record in building and maintaining relationships with senior executives and dealing with the highest levels of government and government agencies.
- Excellent management skills with superior interpersonal and communication skills.
- Demonstrated ability to act with the highest business ethics, display good judgment, cope with ambiguity, and make tough decisions in a timely manner.
- Demonstrated ability to sustain a high level of energy, drive, and personal commitment to the Corporation.

Compensation

A competitive compensation package will be provided. Further details will be discussed in a personal interview.

Express Your Enthusiasm

Email a cover letter and tailored resume (PDF or Word) to **Allan Nelson, Shalini Bhatt, Heather Fookes or Chelsey Howarth** at calgary@leadersinternational.com indicating the job title in the subject line of the email.

Leaders International Executive Search
www.leadersinternational.com