

Leaders

INTERNATIONAL

Executive Search

VANCOUVER

EDMONTON

CALGARY

SASKATOON

WINNIPEG

TORONTO

OTTAWA

MONTREAL



Opportunity Profile

Vice President, Mining, Infrastructure and Construction



About Bantrel

<https://www.bantrel.com/>

Bantrel is proud to be a leading provider of engineering, procurement, and construction (EPC) services in Canada.

For 40 years we have delivered end-to-end solutions for some of Canada's most challenging and complex energy, mining, infrastructure and nuclear projects, with an unrelenting focus on safety and quality. Bantrel performs design and procurement services from our primary Calgary, Edmonton and Toronto office locations and delivers construction management and self-perform construction services at various Client sites across Canada.

We operate independently but leverage the global expertise of and provide resources to our affiliate Bechtel Corporation, one of the largest EPC companies in the world, and remain Canadian focused including through our other shareholder, McCaig Investments, a respected local family group of businesses and deep community supporter. Our private ownership provides long-term business planning and strategic decision horizons supported by a strong financial position.

The Role:

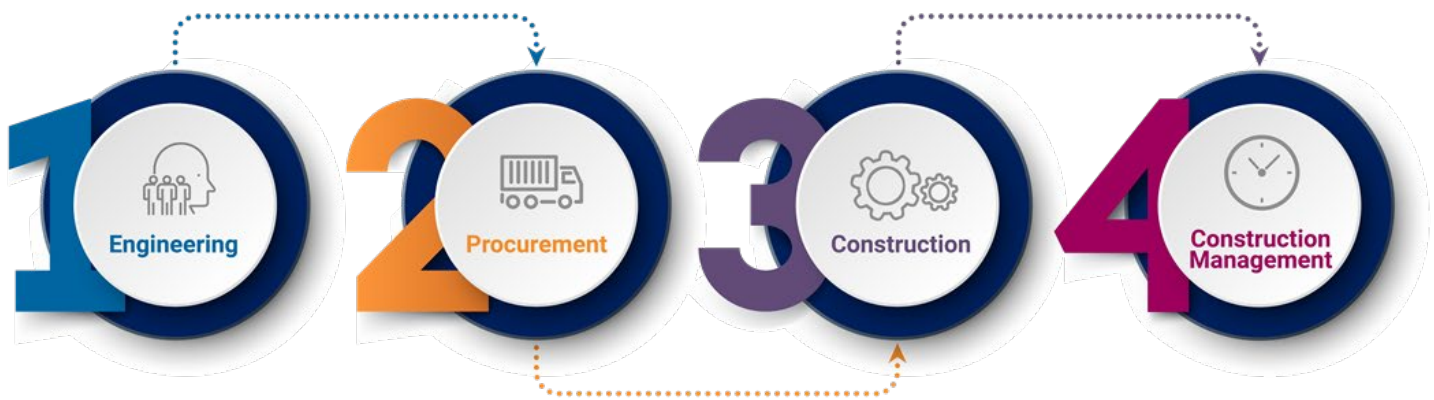
Vice President, Mining, Infrastructure & Construction (MIC)

Located in either Toronto or Calgary, the Vice President MIC will lead in accordance with the Bantrel Vision, Values and Covenants in all functional, company wide, client and third-party interactions. As a key member of the Bantrel Executive Leadership Team and Officer of the company, the Vice President acts as a key influence on the strategic corporate direction with overall P&L accountability for operations and business performance for the MIC business. The VP will be responsible for executing the Bantrel Group of Companies' project portfolio within the mining & infrastructure markets, and through all construction entities.

General Summary

The VP, MIC reports directly to the President, Bantrel Co. To be successful in this role, you will be able to demonstrate a history and a proven track record of successful leadership managing a relevant, growing, multi-location business within an Owner, EPC(M) or Construction company. You are innovative and driven to personal and team success, while also understanding the true importance of aligning and collaborating

with the Bantrel executive leadership team, regional leadership, and key executives and stakeholders within the Bechtel Corporation on joint pursuits and project execution. You have strong financial acumen, can understand and lead by the numbers, manage budgets, reduce risks and effectively allocate resources. You have a reputation as a strong leader of people, able to attract, develop, motivate, and mentor a national team and promote a culture that aligns with the greater organization. You are genuinely focused on the well-being and safety of every employee, from your leadership team to the front-line workers, ensuring each has the tools and training required to be successful. Your capability to communicate effectively is a given, demonstrated through clear and concise language and thought, both spoken and written. You are direct, a straight shooter while also being respectful and courteous in your delivery. The VP MIC will be committed to developing, maintaining, and growing the business and relationships across Canada working closely with the Client Solutions team. You are confident leading and making key decisions in a fast paced, everchanging, at times chaotic, business environment. As a contributor to the executive team, you understand and gladly accept your accountability to the company's major shareholders.



Detailed Responsibilities

- Align MIC personnel and groups goals and strategy with the direction of the company and market segments.
- Create profit opportunities by developing strategies to maximize efficiencies, manage risk, improve business operations, and grow work portfolio.
- Collaborate with the Client Solutions (Business Development) teams to drive business development initiatives and build and foster client relationships.
- Assess and work within corporate risk and control to capture increased market share.
- Improve and monitor project execution through all phases, from project tendering through performance testing, and turnover to the client.
- Collaborate with HR to assess current resources and trends; direct efforts to acquire, retain and develop necessary resources.

- Provide oversight and guidance to leaders of Project Management, Engineering, Quality, Supply Chain Management, Project Controls, and Corporate Services for the execution of MIC projects.
- Lead construction execution across the Bantrel Group including support of Energy and Nuclear markets.
- Lead, direct, coach, and develop staff to achieve performance goals and company objectives.
- Develop and nurture senior level relationships with clients and with other senior leaders, drive this behavior through the Bantrel organization to promote strong relationships with all key Client decision makers.
- Use respect and innovation to challenge the status quo and prior processes, delivering improvements and efficiencies.
- Cascade company strategies and objectives to direct reports and coach for performance.
- Interaction and collaboration with key Bechtel team members on joint pursuits and execution including opportunities both in and outside Canada.
- Act as delegate for and perform duties of President of Bantrel as required.
- Travel to interface with clients as well as staff at primary Bantrel office and site locations; for participation in quarterly Board of Directors meetings (one annually typically held at a Bechtel US location); and for industry conferences as required.
- Function as an Emergency Response Team Leader and ensure local Emergency Response Teams are organized, and members are knowledgeable of their role and responsibilities.



The Person

- A bachelor's degree in construction management, engineering, or a related field.
- 20+ years industry experience in a combination of engineering, construction, business development, and operations roles within an industrial EPC, EPCM, or construction organization, with 8+ years leading at a senior management or executive level, with a network of business contacts in one or more of our major industry segments of Energy, Mining, Infrastructure.



- Expert level knowledge of engineering and construction methods and industry best practices including HS&E leadership.
- Demonstrated proficiency contract negotiation and application.
- Working knowledge of labour relations practices in Canada.
- Unquestionable ethics and integrity with a high degree of emotional intelligence.
- Excellent communication and presentation skills, with the ability to communicate with Stakeholders including clients, senior leaders, frontline employees and board members.
- Clear understanding of regulatory landscape and organizational obstacles.
- A team-centric, collaborative approach.
- Professional and personal flexibility to manage, prioritize and eliminate to meet critical deliverable deadlines.

Compensation

A competitive compensation package will be provided. Further details will be discussed in a personal interview.

Express Your Enthusiasm

Email a convincing cover letter and tailored resume (PDF or Word) to **Allan Nelson or Laura Youngberg** at **calgary@leadersinternational.com** indicating the job title in the subject line of the email.

Leaders International Executive Search

www.leadersinternational.com