

## OPPORTUNITY PROFILE

### **Chief Financial Officer** **Location: Calgary**

#### **About Our Client**

Our client is a leading industrial manufacturing organization operating across North America with a complex and diverse workforce.

#### **The Opportunity**

Reporting to the CEO, the CFO is a key member of the executive leadership team, responsible for the management of the company's financial resources, reporting financial performance and oversight of commercial activities. The role will help to create and maintain a growing, profitable enterprise and is accountable for the accurate and fair representation of the organization's financial status to stakeholders. The CFO provides leadership in the development of financial strategy including capital planning, treasury management and accurate reporting of financial results. The CFO ensures the timely and accurate production of financial and management reporting, provides independent financial oversight to the Board of Directors and its committees, and acts as an advisor on all financial matters.

The CFO leads a team and works closely with other senior leaders across the organization to oversee the implementation of business strategies. In addition, the CFO sponsors a variety of process improvement initiatives which help promote scalable growth and sustainability of the organization.

#### **Key Roles & Responsibilities**

- Actively contributing to strategy development and implementation, managing relationships with various stakeholders (Board of Directors, banks, etc.) and managing the relationship with auditors.

- Working closely with CEO and executive leadership team on business development and strategy, through oversight of commercial activities and a strong focus on leveraging data and analytics to support decisions and maximize profitability.
- Working cross-functionally and collaborating with the executive leadership team to ensure alignment in purpose and effort in communicating, promoting, and implementing strategies and priorities.
- Translating the vision through clear, effective, and regular communication with the Accounting and Finance teams, monitoring and assisting in achieving KPI targets.
- Recommending improvements to ensure the integrity of the company's financial information.
- Directing accounting policies, procedures and strong internal controls and ensuring compliance with GAAP. Identifying and managing governance, business risk and insurance requirements.
- Leading the Accounting and Finance teams by appropriately delegating responsibilities, accountabilities, and decision-making to ensure active execution. Hiring, training, mentoring and developing a high performing group of accounting and finance staff.
- Providing leadership on financial and fiscal management aspects of operations with respect to budgeting, planning and financial reporting practices, stability, liquidity and growth; ensuring leaders and stakeholders have a complete representation of financial results.
- Overseeing financial systems and processes (including implementations and upgrades) to ensure alignment with strategy and efficient operations by acting on opportunities for cost reduction, revenue enhancement and system improvements.
- Ensuring organizational competitiveness and profitability through innovative commercial acumen to achieve a sustainable financial result; and maintain adequate margins.
- Ensuring cash flow is adequate and appropriate for the organization's operations, preparing monthly forecast updates and annual plans.

## The Person

- Bachelor's degree in a related field (Finance, Administration, other) with a minimum of 10 years' experience in an executive financial leadership role, ideally within an industrial manufacturing organization. Masters degree preferred. CPA designation is required.
- Experience working in a complex environment; M&A experience is an asset.
- Solid technical finance expertise, commercial acumen and leadership of an ERP implementation is required.
- Ability to provide strategic insights to help drive growth in a fast-paced environment.

## Compensation

A competitive compensation package including an attractive base salary and excellent benefits will be discussed in a personal interview.

## Express Your Enthusiasm

Email a cover letter and tailored resume (PDF or Word document only) to **Allan Nelson or Shalini Bhatt**y at **Calgary@leadersinternational.com** indicating the job title in the subject line of the email.

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