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MULTIPLEX

OPPORTUNITY PROFILE

Chief Estimator

Location: GTA



About Multiplex

Multiplex is driven by a clear and compelling purpose: **to construct a better future**—one in which opportunities are seized, and its people, projects, communities, and the wider industry are empowered to reach their fullest potential. This vision is anchored in a strong culture defined by inherent values and a collective belief in continuous outperformance, a mindset embraced at every level of the organization.

Built to Outperform

Outperformance is a mindset shared by Multiplex people. Combined with the inherent values, it is the foundation of the Multiplex culture and enables the organization to fulfil its purpose to construct a better future.

Outperformance manifests in many ways across the global business, but Multiplex recognises how performance as individuals determines performance as a company.

This is the reason Multiplex's business, people and projects are built to outperform.

Multiplex Values

We keep it real

We are upfront, open and realistic. We are genuine about delivering what we say we will.

We care about people

We respect, include and look after our people and those around us, empowering and supporting them to thrive.

We are collaborative

We bring everyone together, making meaningful connections to bring about positive impact. We are consultative and responsive from the earliest opportunity.

We have grit

We are driven, pragmatic and agile thinkers continuously learning and exploring possibilities. We have the courage to solve the most complex problems, when others can't, and the staying power to last the distance.



Sixty Years of Making

Over the past six decades, Multiplex has grown from its beginnings in Perth, Western Australia, into a leading global construction company. Since completing its first project in 1962, the company has delivered iconic landmarks across Australia, the UK, the Middle East, and North America, including Wembley Stadium and Emirates Tower. Acquired by Brookfield Asset Management in 2008, Multiplex now focuses exclusively on construction, leveraging Brookfield's global network and financial strength to deliver complex, high-profile projects worldwide.

Today

Having delivered **over 1,100 projects** valued collectively at more than **US\$100 billion**, Multiplex continues to shape skylines and redefine industry standards. The company employs more than **2,600 people** and benefits from the financial strength and extensive resources of Brookfield, which manages over **US\$900 billion** in assets.

Global Reach, Individual Care

Our capabilities and project track record rank among the very best in the world of construction. At the same time, the scale of our operation means that Multiplex is still very much a people business – the ideal size for you to feel welcome and make a difference. Teamwork and collaboration are at the heart of how we work and we are proud of our open, hands-on culture where people feel comfortable asking for help, and helping others in return.

ESTABLISHED

1962 in Australia

1999 in United Kingdom

2011 in Canada

CANADA

14 years of contracting

35 completed and current projects

140+ employees

\$4+ billion total value

GLOBALLY

63 years of contracting

1,140+ completed projects

2,700+ employees

\$175+ billion work to date



The Role: Chief Estimator

Reporting to the Vice President, Estimating for Canada, the Chief Estimator leads a team of 7-9 Senior & Junior Estimators and Co-op Students in the development of accurate, competitive, and timely project estimates. This “Mission Critical” role combines technical expertise and strategic leadership to guide the estimating team, foster collaboration across project and pre-construction groups, and build strong relationships with subcontractors and suppliers. Leveraging data-driven insights, advanced tools, and industry best practices, the Chief Estimator ensures high-quality bids that align with client expectations and Multiplex’s commitment to constructing a better future.

Key Responsibilities

Team Leadership

- Manage, mentor, and develop the estimating team to ensure high performance and growth.
- Actively seek out opportunities for team members to lead bid and pre-con processes, present information and engage with clients and partners.
- Coordinate team resources effectively to meet project demands and establish standardized methods for processes.
- Collaborate with Human Resources to promote career development and training.
- Create a productive, team-oriented work environment within the Estimating Department.
- Ensure smooth communication and collaboration within the estimating group and across project teams.
- Ensure that team members have the necessary resources, training, and support to perform their roles effectively.
- Facilitate teamwork, resolve conflicts, and manage individual and team performance.



Bid Preparation & Submission

- Manage the production and development of all classes of budgets and bids.
- Ensure estimates are accurate, complete, and delivered on time.
- Oversee the preparation of bids, ensuring adequate competitive coverage of each line item.
- Solicit accurate pricing from qualified subcontractors, vendors, and suppliers.
- List comprehensive estimates with detailed line items appropriate to project scope.
- Coordinate and lead pre-construction strategy meetings for each project estimate.
- Provide written scope clarifications where bid documentation lacks detail.
- Participate in meetings with project teams to prepare successful bids for construction.
- Prepare general conditions pricing based on schedules, logistics, and hoisting plans.
- Utilize parametric estimating when pricing IPD and Design-Build projects.
- Champion the usage of model-based estimating tools.

Project Cost Analysis & Data Management

- Prepare and analyze cost models during conceptual and schematic design stages.
- Develop and maintain a conceptual estimating database for faster, more accurate cost estimates.
- Provide project comparisons using historic data and benchmarks.
- Create a library of commonly used construction details with associated pricing.
- Prepare GC staff and labour cash flow schedules and hand over project cash flows to Operations.
- Evaluate alternate methods and approaches to determine cost-effective solutions.
- Provide value engineering and creative redesign options to meet client expectations.
- Manage costs and controls across multiple projects, ensuring alignment with project budgets.
- Ensure estimating standards, policies, and procedures are developed, maintained, and continuously improved.



Subtrade Coordination

- Actively build and maintain a robust subcontractor and supplier database.
- Research, identify, and qualify new subcontractors and material suppliers.
- Maintain relationships to ensure competitive pricing and broad geographic and vertical coverage.
- Increase subcontractor participation and ensure adequate coverage for all bids.
- Develop processes and best practices to improve subcontractor coverage, bid scoping, and estimate development.

Technical Expertise

- Review project plans, specifications, and designs to confirm complete scopes.
- Resolve constructability issues during the design phase in collaboration with pre-construction teams.
- Research and stay current on construction systems, materials, and emerging technologies.
- Provide constructability review services to ensure feasibility, quality, and cost-effectiveness.
- Apply advanced estimating techniques and share expertise with the team to address complex problems.

Risk Management & Quality Assurance

- Identify potential risk factors, assess their magnitude, and review findings with senior leadership.
- Undertake comprehensive risk assessments on price, supply, demand, and project timelines.
- Develop and monitor quality standards (KPIs) for estimating and quantity take-offs.
- Provide risk overview reports to leadership by reviewing project plans, specifications, and proposals.
- Ensure compliance with company policies, procedures, and industry regulations

The Person

Education and Experience

- Minimum of 10–12 years in the ICI construction sector, including at least 8 years in estimating and 3 years in a senior leadership role (preferably as a Chief Estimator). Proven ability to lead successful bids on projects valued at \$200M+.
- A bachelor's degree in Architecture, Engineering, Construction Management, or Quantity Surveying is preferred. CIQS membership, ideally with a PQS designation, is strongly preferred.
- Proficiency with MS Office, model-based estimating software (CostX/BlueBeam), and familiarity with Revit models for quantity take-offs.

Skills & Attributes

Leadership & Team Development: Experienced in leading, mentoring, and developing estimating teams, fostering a collaborative, high-performance culture, and continuous improvement mindset.

Estimating Expertise: Extensive knowledge of quantity surveying, cost estimation techniques, and modern construction practices, with the ability to prepare accurate, detailed, and competitive estimates for projects of varying complexity.

Construction & Technical Knowledge: Strong understanding of construction methods, specifications, trade scopes, and industry standards, with the ability to resolve constructability challenges and identify cost-effective solutions.

Financial Acumen: Proven ability to manage project budgets, analyze cost models, and apply data-driven insights to develop accurate pricing strategies and deliver competitive bids. Demonstrates sound judgment and the ability to evaluate risks, explore alternative solutions, and make informed decisions that balance cost, quality, and feasibility.

Communication & Collaboration: Exceptional interpersonal and communication skills, with the ability to build strong relationships with internal teams, subcontractors, suppliers, and clients while ensuring clarity and alignment across all stakeholders.

Technology Proficiency: Proficient in the use of estimating software such as CostX and experienced in leveraging Revit models and other digital tools to enhance accuracy and efficiency in cost analysis and bid preparation.

Results Orientation: Highly organized and deadline-driven, with the ability to manage multiple priorities, lead large-scale bids, and consistently deliver outcomes that meet or exceed client and business expectations.

Compensation

A competitive compensation package, including an attractive base salary and excellent benefits, will be provided. Further details will be discussed in a personal interview.

Express Your Interest

Leaders International values diversity, equity, and inclusion in all aspects of our operations. Candidates are invited to contact us directly with any accommodation requests.

To apply, please email your cover letter and resume to **Shalini Bhatt** or **Allan Nelson** at apply@leadersinternational.com, indicating the job title in the subject line.

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